


NAME: \_\_\_\_\_

DATE: \_\_\_\_\_

SCORE: \_\_\_\_\_ /50

**A**  Listen to the conversation between two friends, Anna and Scott. Then read the questions and choose the correct answer.

- 1 Why is Scott nervous?
  - A He's starting a new job tomorrow.
  - B He's preparing for a job interview.
  - C He's working on a college paper.
- 2 Does Anna think that Scott is a responsible person?
  - A Yes, because he's a good student.
  - B No, because he missed classes.
  - C She doesn't mention responsibility.
- 3 How can Scott show that he rose to a challenge?
  - A He went to college every day.
  - B He worked at a department store.
  - C He ran a marathon last year.
- 4 After talking to Anna, how does Scott feel?
  - A He has a lot of fears.
  - B He has more confidence.
  - C He feels successful.

\_\_\_\_\_ / 8 (1 point each)

**B** Complete the sentences with the correct form of the verbs in the box. Then match the sentence halves.

break   face   get   have   rise   run   take   tell   work

- EXAMPLE: Everyone laughed when you told D
- |  |       |                                   |
|--|-------|-----------------------------------|
| 1 Gustavo likes building things and _____  | _____ | A a lot of likes, didn't it?      |
| 2 I know you're scared, but if you _____   | _____ | B to the challenges and succeed.  |
| 3 She isn't an employee. She _____         | _____ | C a business in the city.         |
| 4 We weren't fast enough to _____          | _____ | D a joke!                         |
| 5 You're so funny! You _____               | _____ | E a great sense of humor.         |
| 6 When things are difficult, try to _____  | _____ | F with his hands.                 |
| 7 That was an excellent post! It _____     | _____ | G pride in your art.              |
| 8 You're good at drawing. You should _____ | _____ | H your fears, you'll feel better. |
|  |       | I the record. We'll try again!    |

\_\_\_\_\_ / 8 (1 point each)

**C** Complete the sentences. Use eight words from the box.

confidence    confident    creative    creativity    curious    curiosity    independence    independent  
polite    politeness    qualification    qualified    success    successful    truthful    truthfulness

- 1 Job interviews are difficult for me because I'm very quiet and I don't really believe in my own abilities. I don't have a lot of \_\_\_\_\_.
- 2 They worked hard on the project and it was a great \_\_\_\_\_!
- 3 Do you have enough education and training to do that job? Are you \_\_\_\_\_ to apply for it?
- 4 Be friendly and don't shout at people. \_\_\_\_\_ is a very important quality.
- 5 Raquel is an honest person who never lies. She's always \_\_\_\_\_.
- 6 It's nice to work on a team, but it's good to make your own decisions and be \_\_\_\_\_, too.
- 7 Your little sister asks a lot of questions about everything! She's very \_\_\_\_\_!
- 8 He writes stories and builds websites. He has lots of great ideas, which show his \_\_\_\_\_.

\_\_\_\_\_ / 8 (1 point each)

**D** Write the correct form of the verbs in parentheses ( ).

- 1 He \_\_\_\_\_ at this company since last year. (work)
- 2 We \_\_\_\_\_ you three times so far today! (called)
- 3 Mi Na is upset. Yesterday, she \_\_\_\_\_ her purse. (lose)
- 4 When I got home last night, everyone \_\_\_\_\_ TV. (watch)
- 5 I'm at the library now. I \_\_\_\_\_ on a paper for my media studies class. (write)
- 6 Lara and Boris enjoy sports, so they \_\_\_\_\_ to the gym every day. (go)

\_\_\_\_\_ / 6 (1 point each)

**E** Match the sentence halves.

EXAMPLE: He's confident **D**.

- 1 She wrote a report, and now \_\_\_\_.
- 2 I don't think vacations \_\_\_\_.
- 3 She's meeting \_\_\_\_.
- 4 We really hate \_\_\_\_.
- 5 Irma and Jim are thinking \_\_\_\_.
- 6 We're learning to \_\_\_\_.
- 7 He's curious about the past, so \_\_\_\_.
- 8 His cousins usually meet \_\_\_\_.

- A spicy food
- B are fun
- C he reads a lot of history books
- D and he's polite, too
- E cook spicy food
- F at the park
- G I'm reading it
- H of going on vacation
- I us for coffee next week

\_\_\_\_\_ / 8 (1 point each)

**F** Read the blog post. Then read the questions and choose the correct answers.

In today's blog, I want to tell you about three candidates who interviewed for the same job at a marketing company. I'd like you to decide which candidate probably got the job.

**Candidate 1**

This person was dressed perfectly and had a lot of confidence. She isn't qualified, but showed that she sets goals for herself. She answered every question carefully, but didn't ask any questions of her own.

**Candidate 2**

This person was a few minutes late for the interview, but he apologized and explained that his train had been cancelled. He has a small amount of experience in marketing, and showed that he has creativity. He shared his creative ideas for some new products.

**Candidate 3**

This person was very enthusiastic, and was truthful about the fact that she isn't experienced. However, it was clear that she takes pride in her accomplishments. She asked excellent questions, and showed that she has a good sense of humor.

- 1 Who asked questions in the interview?  
A Candidate 1                      B Candidate 2                      C Candidate 3
- 2 Who wore the best clothes?  
A Candidate 1                      B Candidate 2                      C Candidate 3
- 3 Who is experienced?  
A Candidate 1                      B Candidate 2                      C Candidate 3

\_\_\_\_\_ / 6 (2 points each)

**G** Read the comments (A–C) to the blog post. Then read the summary of each comment, and match it with the correct commenter.

A I think that Candidate 3 got the job. It's true that companies like candidates who have experience, but the person's qualities are more important. The other candidates weren't as interesting.

B Candidate 1 probably got the job because she really prepared for the interview. She looked professional, and said all the right things. Candidate 2 has no chance at all because he was late!

C Candidate 2 definitely got the job. He's experienced, and he came prepared with ideas. OK, he was a little late, but the interviewers probably respected his apology and understood the situation.

- 1 Small problems don't matter as long as you've got qualifications.  
A Comment A                      B Comment B                      C Comment C
- 2 Preparation and how you look are the most important things.  
A Comment A                      B Comment B                      C Comment C
- 3 A good personality is better than a lot of experience.  
A Comment A                      B Comment B                      C Comment C

\_\_\_\_\_ / 6 (2 points each)

## ANSWER KEY, UNIT 1 QUIZ A

- A 1 b; 2 a; 3 c; 4 b
- B 1 working / f; 2 face / h; 3 runs / c; 4 break / i; 5 have / e; 6 rise / b; 7 got / a; 8 take / g
- C 1 confidence; 2 success; 3 qualified; 4 Politeness; 5 truthful; 6 independent; 7 curious; 8 creativity
- D 1 has been working OR 's been working; 2 have called OR 've called; 3 lost; 4 was watching; 5 am writing OR 'm writing; 6 go
- E 1 g; 2 b; 3 i; 4 a; 5 h; 6 e; 7 c; 8 f
- F 1 c; 2 a; 3 b
- G 1 b; 2 a; 3 c

## متن فایل صوتی


### Unit Quiz 1A

- Anna: Hey, Scott?  
Scott: Oh, hi, Anna.  
Anna: Are you OK? You seem worried, like something's wrong.  
Scott: Um, actually I'm feeling nervous.  
Anna: Nervous? Really? Why?  
Scott: Because I'm going to a job interview tomorrow.  
Anna: Wow, that's great, Scott! What's the job?  
Scott: It's a summer job at a department store.  
Anna: Cool! That's perfect for you. I mean, you're so friendly and polite...  
Scott: Thanks, but I have no experience, Anna. I'm worried about the interview. It's going to be terrible!  
Anna: No, don't worry! Just prepare your answers for all the normal interview questions.  
Scott: Like what?  
Anna: Well, for example, are you good at taking responsibility?  
Scott: I don't know! Am I?  
Anna: Of course you are, Scott. You're a responsible college student. You never miss classes. You get all your papers done on time. You work hard and get good grades. Tell them that.  
Scott: Right... that's true! What else?  
Anna: OK. So you haven't worked at a department store before, but you like to rise to a challenge.  
Scott: ...a challenge, ...yes, I mean, last year I ran a marathon.  
Anna: Exactly! That was a big challenge, and you did it. You were successful, Scott.  
Scott: Wow, Anna. You're really helping me. I feel more confident about the interview now.  
Anna: I'm so glad.  
Scott: Yeah, like, I never worked in a department store before, but I'm enthusiastic.  
Anna: You are! You like talking to people.  
Scott: I do. Thanks, Anna. This is great.  
Anna: No problem. Good luck! Don't forget to call me after the interview.  
Scott: OK, sure. I will.

NAME: \_\_\_\_\_

DATE: \_\_\_\_\_

SCORE: \_\_\_\_\_ /50

**A**  Listen to a teacher and students in a classroom. Circle *True* or *False* for each statement.

- 1 The teacher says that confidence is important to be a good student in her course. True / False
- 2 Speaker 1 has run many marathons and won a medal last year. True / False
- 3 Speaker 2 decided to learn to drive and passed his test in less than a year. True / False
- 4 Speaker 3 has always wanted to be a sales representative. True / False
- 5 Speaker 3 used to fear big changes in his life. True / False

\_\_\_\_\_ / 10 (2 points each)

**B** Circle the correct answer.

EXAMPLE: I want a job where I can work / *get* with my hands.

- 1 Sometimes it can be challenging to *run* / get your own business.
- 2 My boyfriend Clarke *tells* / has a great sense of humor.
- 3 I'm not very good at *telling* / getting jokes. People never laugh at them.
- 4 My cousin *won* / broke a medal in the Olympics.
- 5 In order to achieve great things, you need to *set* / get goals for yourself.
- 6 My boyfriend really *rose* / took to the challenge and passed his driving test the first time!
- 7 Daniel paints some beautiful paintings; he really *takes* / gets pride in his work.
- 8 My brother hates flying, but this year he is going to *break* / face his fear and go on a short flight.

\_\_\_\_\_ / 8 (1 point each)

**C** Write the nouns or adjectives.

EXAMPLE: Noun: success

Adjective: successful

- 1 Noun: enthusiast  
Adjective: \_\_\_\_\_
- 2 Noun: politeness  
Adjective: \_\_\_\_\_
- 3 Noun: \_\_\_\_\_  
Adjective: independent
- 4 Noun: \_\_\_\_\_  
Adjective: experienced

- 5 Noun: ambition  
Adjective: \_\_\_\_\_
- 6 Noun: \_\_\_\_\_  
Adjective: curious
- 7 Noun: \_\_\_\_\_  
Adjective: qualified
- 8 Noun: creativity  
Adjective: \_\_\_\_\_

\_\_\_\_\_ / 8 (1 point each)

**D** Circle the correct answer.

EXAMPLE: Marcos is away on vacation, so I water / am watering his plants for the week.

- 1 Did you notice / Were you noticing what color the car was?
- 2 The price of apartments *has risen* / *has been rising* by 15% since last year.
- 3 When I arrived, everyone *was taking* / *took* the exam.
- 4 Janice *has asked* / *has been asking* me for the time twice this morning.
- 5 I'm going to give Jim a call because I *want* / *am wanting* to talk to him urgently.
- 6 When you lived in Buenos Aires, *were you traveling* / *did you travel* by car to work?
- 7 I think my car needs to be fixed. It *has made* / *has been making* strange noises.
- 8 So far this year there *were* / *have been* fewer accidents on the roads than last year.

\_\_\_\_\_ / 8 (1 point each)

**E** Choose if the underlined verb in each sentence is Dynamic or Stative.

EXAMPLE: I like to play tennis.

[ ] Dynamic [✓] Stative

1 I'm helping my brother paint his apartment at the moment.

[ ] Dynamic [ ] Stative

2 This bag of oranges weighs 17 pounds.

[ ] Dynamic [ ] Stative

3 I run every day before work.

[ ] Dynamic [ ] Stative

4 I love the taste of garlic. I use it a lot in my cooking.

[ ] Dynamic [ ] Stative

5 Dima is a shy person. He doesn't say much in class.

[ ] Dynamic [ ] Stative

6 My sister wants to be a police officer.

[ ] Dynamic [ ] Stative

7 Don't make a sound! The baby is sleeping.

[ ] Dynamic [ ] Stative

8 I think that Picasso was the greatest artist of all time.

[ ] Dynamic [ ] Stative

\_\_\_\_\_ / 8 (1 point each)

**F** Read the article. Then choose the correct answer.

### The Interview

- 1 Apply for a great job... ✓
- 2 Get an interview... ✓
- 3 Do a great interview 😱

Don't panic! Just follow our tips below for an awesome interview. 😊

#### Do your research

Find out about the company. Look at their website and read about what they do, what they have achieved, and even what their failures have been. Curiosity is good, and this shows your potential employers that you are ambitious and interested in their company.

#### Be prepared

Think about the questions that they may ask you and how you could respond. You should be truthful about your experience but also confident about why you think you would be good for the position. Think about your achievements and your positions of responsibility. This is all relevant. Employers like people who have independence and creativity, so think about how you can show those traits in the interview.

#### Think about your outfit

You should dress appropriately for the position. If this is an office job, then wear clothes that are more formal. Generally, you should dress in an outfit that is suitable for a business setting. Your outfit should tell your potential employer that you have made an effort and that you are a responsible person who is ready to work.

#### Be enthusiastic

You may be nervous, but remember to smile. Remember that they have offered you an interview because they were impressed by your resume and your application letter. So be confident and show enthusiasm for doing this job.

- 1 What information should you research?
  - A what the company believes and how much they pay
  - B what the company's website looks like
  - C what the company has achieved and what their failures have been
- 2 How should you prepare for the interview?
  - A You should think about questions to ask them.
  - B You should think about your achievements and responsibilities.
  - C You should make a list of things that you would do if you get the job.
- 3 Why is the outfit important?
  - A because it makes you feel more confident
  - B because it shows that you are serious about this position
  - C because it shows that you have prepared for the interview
- 4 What information is important to share during the interview?
  - A your experience and examples of things you have accomplished
  - B certificates of your qualifications and letters from past employers
  - C examples of your creativity and independence

\_\_\_\_\_ / 8 (2 points each)



## ANSWER KEY, TEST UNIT 1B

- A 1 F; 2 F; 3 T; 4 F; 5 T
- B 1 run; 2 has; 3 telling; 4 won; 5 set; 6 rose; 7 takes; 8 face
- C 1 enthusiastic; 2 polite; 3 independence; 4 experience; 5 ambitious; 6 curiosity;  
7 qualification; 8 creative
- D 1 Did you notice; 2 has risen; 3 was taking; 4 has asked; 5 I want; 6 did you travel;  
7 has been making; 8 have been
- E 1 Dynamic; 2 Stative; 3 Dynamic; 4 Stative; 5 Stative; 6 Dynamic; 7 Dynamic; 8 Stative
- F 1 c; 2 b; 3 b; 4 a

## متن فایل صوتی

### Unit Quiz 1B

Teacher: Good morning. Today we are talking about confidence and, more importantly, how self-confidence is essential. When you have finished this course and you are working as a sales representative, you are going to understand the importance of being confident and enthusiastic. So we are going to begin with a confidence-building exercise and we'll work in small groups of three.

OK. Now I want you to think of an achievement, something you are proud of. Then I want you to share this information with the people in your groups.

Speaker 1: My greatest achievement has been running a marathon. When I was a teenager I didn't really like sports, and I never ran. Then two years ago a friend of mine told me about running a marathon. I started training with her. At first it was just for fun, and then I really started enjoying it. Then last year I ran my first marathon. I didn't break a record or even win a medal. But I felt great about myself, and the success has really given me much more confidence.

Speaker 2: I think that passing my driving test has been my greatest achievement. I decided that I really wanted to learn how to drive and to have my own car. So I set a goal for myself to pass my test in six months. I rose to the challenge and really tried hard. I never missed a lesson and I passed my test last week!

Speaker 3: OK. Well, before starting this course I had a job in an office. I didn't enjoy the job. The hours were long and the people I worked with were so serious. Nobody had a sense of humor in the office and it was so dull. So I decided to face one of my biggest fears. The fear of change. I left my job and started this course. I believe that this is going to prepare me for a job that I will find interesting.